



Trimax Soluciones Digitales adds more value to customers with JetAdvice Manager

The Mexican Managed Print Services provider has reduced manual activities with more than 85 %

“ JetAdvice Manager provides true business value allowing us to be more relevant for our customers with a series of high quality services”
- Rodrigo Barreras, IT Manager of Trimax Soluciones Digitales ”

To keep growing in a highly competitive and price sensitive market, Trimax Soluciones Digitales felt the urgency to increase their added value to existing and new customers. Trimax aimed to provide better and more profitable Managed Print Services and at the same time improve the productivity and satisfaction of their customers.

“We believe that customers should focus on their core business and not be bothered with the burden of managing their own printing environment with all the related activities”, Rodrigo Barreras, IT Manager of Trimax Digital Solutions, states.

“The functionalities within JetAdvice Manager has helped us realize a reduction of more than 85 % of our manual activities. We feel very confident relying on JetAdvice Manager on a daily basis. In the rare cases where we have a question or need assistance, Digama Document Solutions (the JetAdvice distributor for LATAM) responds almost always on the same day and provides exceptional support”, Rodrigo Barreras adds.

JetAdvice Manager has helped Trimax Soluciones Digitales realize their goals to remain relevant for existing and potential customers by adding more value and increasing their profitability.

Trimax Soluciones Digitales

Trimax Soluciones Digitales is committed to excellence regarding the quality of services they deliver to customers every day. The priority is to meet the business needs of each and every one of their customers. The Mexican MPS provider always takes the many differences from one client to another into consideration, which is why they design adaptable work plans.

The vision of Trimax Soluciones Digitales is to be the most reliable provider of comprehensive Managed Print Services and support.

